

# Genworks® International: North America Product Pricing

The following tables contain our retail pricing for the Genworks GDL/GWL products and associated maintenance and support services. See our Product Description sheet for a description of each of the products.

These prices are valid for the calendar quarter beginning July 1, 2008 and ending September 30, 2008.

Most products are priced and sold on a platform-specific basis. The prices in these tables are for MS Windows, Linux x86, Macintosh OS X, and FreeBSD platform versions. Add 20% for 64-bit versions, 20% for 32-bit commercial Unix platforms, and 50% for 64-bit commercial Unix platforms.

Academic pricing is available for Genworks products used in an Academic setting on research projects which have industry or government funding. Academic pricing is generally 50% of the commercial prices.

## 1 Development Systems

<b>GDL/GWL Product</b>	<b>Retail Price</b>	<b>Annual Maintenance &amp; Support (Percentage)</b>
<i>Professional Edition</i> Development Environment	\$14999	25
<i>Enterprise Edition</i> Development Environment	\$20999	25
<i>Student Edition</i> Development Environment (2 year term)	\$420	N/A
<i>Upgrade</i> from Professional to Enterprise	\$7799	N/A
GDL/GWL Source Code Escrow with third-party Build Verification (annual premium)	\$2400	N/A

## 2 Surfaces and Solids Geometry Modeling Kernel

The following prices are for our SMLib solids modeling kernel as an add-on module to the GDL License, either Professional or Enterprise. There is no accompanying charge for runtime distribution of this geometry kernel. Note that SMLib includes all of the TSNLib and NLib functions.

<b>GDL/GWL Product</b>	<b>Retail Price</b>	<b>Annual Maintenance &amp; Support (Percentage)</b>
SMLib (solids)	\$9000	50

## 3 Runtime Deployment

### 3.1 Internal (i.e. non-VAR) Deployment

The following table lists prices for company-internal runtime deployment of GDL/GWL applications which have been created using a GDL/GWL Enterprise Edition seat. The deployment can be a single server (e.g.

webservice) with up to the specified number of simultaneously active sessions, separately installed single-user deployments, or any combination in between.

<b>Runtime Pack</b>	<b>Retail Price</b>	<b>Annual Maintenance &amp; Support (Percentage)</b>
Single User	\$1200	25
Five-pack	\$5520	25
10-pack	\$10620	25
20-pack	\$20220	25
30-pack	\$29820	25
40-pack	\$39420	25
50-pack	\$47220	25
more than 50	negotiable	negotiable

In cases where it is not possible or convenient to count individual unique users, a “per-CPU” server pricing schedule is also available.

### 3.2 VAR Program

An attractive option for the *individual* entrepreneur is as a Value-Added Reseller (VAR). Utilizing the GDL Enterprise Edition, an individual VAR can create and commercially sell Runtime end-user applications in the marketplace, either in single-user or multi-user server deployments.

We feature a minimal VAR start-up investment, with options available to pay the cost of the GDL license payable over time, charged against revenue earned from the utilization of the license.

<b>VAR Item</b>	<b>Retail Price</b>	<b>Annual Maintenance &amp; Support (Percentage)</b>
GDL/GWL VAR Initiation (per platform)	Contact Us	25
GDL/GWL runtime VAR Royalty Rate	15 percent of revenues	Continuing with same percentage (i.e. 15%)